# WEBTAGE

## LOS GATOS DOC



LOS GATOS DOC APPROACHED WEBTAGE TO GENERATE LEADS FOR ITS GENERAL MEDICINE & FAMILY PRACTICE. WE USED CONTENT TO BUILD ONLINE VISIBILITY, MANAGE REPUTATION, AND GENERATE LEADS.

250%↑

WEBSITE TRAFFIC

**364%↑** 

SOCIAL ENGAGEMENTS

**500%↑** 

ONLINE LEAD GEN

#### **PERFORMANCE**



**52 - 75** inquiries/month



1.46K

Website Views/month



18%

Paid Social Conversion



10K

Social Views

#### CONTENT-LED LEAD GENERATION

After having unsuccessfully tried digital marketing through other providers, Los Gatos Doc approached Webtage to launch a strategic lead generation campaign. Webtage created a phased, structured digital marketing program for them to accommodate a small marketing budget. We started with SEO & content marketing followed by social and email marketing. As with every client, we proved once again that creating awesome content & user experience is the only sustainable way to market your business online!

### **CONTENT CREATION**

(3 months performance

GUEST POSTS

INFOGRAPHICS

SOCIAL POSTS

SEO ARTICLES

BLOGS

WEBSITE

POWERPOINTS

NEWSLETTERS

EMAILS

VIDEOS







